## Lowering Costs Through Unique Solutions

## **AMERI** GLOBE

## Free Standing Hazardous Waste Bag Case Study

A company that specializes in hazardous waste processing came to AmeriGlobe with a problem. They had completed a bid process for companies to supply them with a high tech, freestanding package and they needed 4,000 of them. The resulting package was one that came at a high price, did not work well, and took a long time to assemble.

When we saw the specifications, we began to redesign it into a package that would work better and cost less. To accomplish this we not only reviewed their current specifications, we also held multiple interviews and used our own research and development resources.

The project was a resounding success. In the end, the package that AmeriGlobe produced for this customer saved an estimated \$200,000 in direct packaging cost for only 4000 units purchased. We also saved them an estimated \$12 per package or \$48,000 in labor for assembly.

Our unique solutions gave this company an advantage in the marketplace.





- Reduced Package Costs
- Reduced Assembly Costs
- Improved Performance

Most companies claim to offer better bag prices. AmeriGlobe's systematic approach lets us find ways to save you money beyond the price of the bag. Call AmeriGlobe today so we can show you substantial savings.